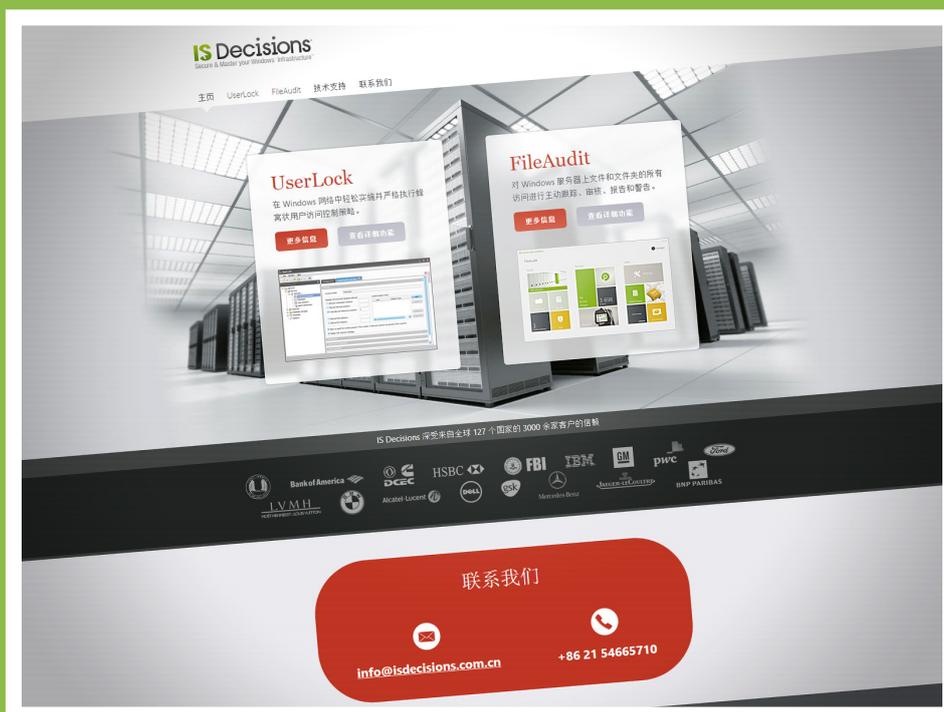


IS Decisions announces its launch into China

A simpler way for Chinese organizations to safeguard their Windows and Active Directory Infrastructure.



Currently with over 3200 customers from 129 countries around the world, **IS Decisions**, a global software company specializing in Security & Access Management solutions for Microsoft Windows and Active Directory, has announced that it is boosting its international development strategy with a launch into China.

Based in Biarritz, France, IS Decisions has built a strong global presence **with over 90% of turnover now generated from international markets**. Security

and emergency response are “global” issues, so organizations everywhere in the world need to prevent security breaches, ensure compliance with major regulations and respond to IT emergencies quickly and remotely.

Customers include some of the most security-sensitive organizations around the world, including Barclays, Boeing, FBI, Honda, Interior Ministries of the Kingdom of Saudi Arabia and Qatar, National Bank of Kuwait, Lockheed Martin, United Nations Organization and US Navy Marine Corps.

QUICK FACTS

China can now join 3200+ customers who rely on ISDecisions to prevent security breaches.
<http://goo.gl/EF4Qsq>

#UserLock helps mitigate insider threats - one of the biggest security risks in today's enterprise.
<http://goo.gl/Acf55Z>

Windows File System Auditing can be intuitive and easy!
<http://goo.gl/mk5AZv> #FileAudit

Access Security far beyond native Windows controls with #UserLock
<http://goo.gl/Z3OqKf>

«Our facility in China is the logical continuation of our international expansion,» said François Amigorena, CEO IS Decisions. «The size and growth of the Chinese market for IT security software is impressive. According to the analyst firm IDC, it is already worth \$ 445 billion and growing at 11-13% each year.»

The launch into China completes an intense preparatory period that has lasted nearly one year. This has included thorough market research, the translation of the software UserLock (network access protection) and FileAudit (data access protection) as well as the preparation of all technical and marketing documentation for future Chinese clients.

IS Decisions has also been preparing for its official launch by attracting new partners in Shanghai, Beijing and Chongqing. Among its new partners, IS Decisions has signed with GBICC,

Evget, Qast Software and Bizsafe, all major distributors of software across China.

The company has also announced the opening of an office in Shanghai to provide local support and proximity to its new partners and to be able to offer the exceptional level of service that customers expect in China.

Francois Amigorena, CEO of IS Decisions says: *“Building long-term, strategic partnerships is an important aspect of our business strategy. We feel that by having a local presence here in China is fundamental to being able to grow the business in this region for the long-term.”*

“There are a lot of cultural sensitivities to consider when launching software and solutions for the region. What works in the US and Europe does not necessarily translate to China. Those looking to act in this diverse and

well-connected market need to understand cultural nuances, and really think relationship-first when it comes to strategy.”

To support their new Chinese partners, IS Decisions have also created a Mandarin website, www.isdecisions.com.cn that's hosted locally. Contemporary and streamlined, the website showcases the company's best-in class, reliable security solutions around network and file access. Simple to use and simple to install, the solutions, [UserLock](#) and [FileAudit](#), offer powerful security that today's business world mandates with the innovative simplicity the modern user expects.

Visit the IS Decisions
Chinese website

About IS Decisions

IS Decisions makes it easy to manage and secure your Microsoft Windows and Active Directory infrastructure. With solutions for user access control, file auditing, server and desktop reporting, and remote installations, IS Decisions combines the powerful security today's business world mandates with the innovative simplicity the modern user expects. Over 3,000 customers around the world rely on IS Decisions to prevent security breaches; ensure compliance with major regulations, such as SOX, FISMA and HIPAA; and gain time and cost-savings for IT.

IS Decisions, founded in 2000, is a Microsoft Silver Partner based in Biarritz, France.

Customers include *BAE Systems, BMW, Computer Sciences Corporation, FBI, Frito-Lay, Lockheed Martin, Mitsubishi, TimeWarner, United Nations Organization, US Department of Justice, US Department of Veterans Affairs and US Navy Marine Corps.*

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