



Partner with IS Decisions

Your

organization and a partnership with IS Decisions

Building long-term strategic partnerships is an important aspect of our business strategy. From professional service firms to complementary solutions providers, IS Decisions seeks new partners that are interested in IS Decisions as a way to:

- further develop their competencies
- increase revenue
- improve profitability
- and enhance customer satisfaction

Offer your clients a simple way to help safeguard and secure their Windows Infrastructure and take the credit for preventing security breaches, ensuring regulatory compliance and IT's newfound time and cost-savings.

Our

opportunity to offer Localization & Specialization

As enthusiastic beneficiaries of the Internet Era we are no longer restricted to location when engaging and informing potential clients.

Localized Partners are however in the best position to offer end-users the best service and convert potential clients into happy customers. This is becoming increasingly valued as we work across multiple geographies and multiple industries with organizations of different structures, sizes and needs.

As the demand for our software increases, we reach out to partners that are experts in particular market sectors or particular geographies that know their clients' needs the most and can help offer our solutions to best help the end-user.

12 very good reasons

- 1. Authoritative & Best-in-Class Software**
Customers include some of the most security-sensitive organizations around the world, including American Express, BAE Systems, FBI, Lockheed Martin, United Nations Organization and US Navy Marine Corps.
- 2. Specialized in Security**
We address very specific but important gaps in securing Microsoft Windows & Active Directory. A targeted portfolio of powerful, yet simple solutions for today's big security needs.
- 3. A Unique Flagship Product**
UserLock presents a big opportunity to offer your clients a unique solution to protect their Windows-based network.
- 4. The Widest Range of Sectors**
Covering all sectors from manufacturing to banking, education to retail, Security & Emergency Response are 'global' issues and sector-wide. Buyers everywhere need to prevent security breaches, ensure compliance and quickly respond to IT emergencies.
- 5. The Widest Range of Clients**
SMB customers find our solutions to be fast, efficient and affordable, while large government and enterprise customers are impressed with the ease of use in a high-risk and complex environment.
- 6. Empower your Clients!**
Solutions take care of the tedious and time consuming tasks surrounding access control, file auditing, patches and installation. Empower IT teams to thwart insider attacks and respond instantly to emergency solutions.
- 7. Offer Innovation & Simplicity**
Simple to install, easy to buy and a delight to use, IS Decisions partners and resellers gain only revenue not headaches from complicated customer deployments.
- 8. Solution Licenses for Testing and Project Preparation**
Fully-functional trials with full technical support.
- 9. Various Training Options, with Certification as the Final Step**
As our valued partner, you'll enjoy comprehensive training, certification and support from IS Decisions, enabling you to better develop, promote and sell.
- 10. Marketing Event Support & Participation**
We support partners during key points of the year with campaigns tailored to their objectives, and provide organizations with additional resources to maximize conversion.
- 11. Joint Pre-Sales Activities with qualified prospects**
At IS Decisions we're passionate about digital marketing. To be successful in the new multichannel and digital age IS Decisions have adopted an integrated approach covering search engine optimization, paid search and social media marketing. ISDecisions.com attracts over 30,000+ unique users per month where they research the products, read the blog or take part in discussions over our social community. A lead generation program can be launched specific to your area driving qualified prospects.
- 12. Enquiry Management**
Our multilingual client services team is focused on responding quickly and qualifying prospective clients enabling partners to convert more clients into happy customers.

Contact

Lorena Picabea
Channel Manager

Email: lorena@isdecisions.com
Phone: +335 59 41 42 20